## Odses

CUSTOMER EVENT PRAGUE 2022

PARTNER PRESENTATIONS GE Digital OmniSMS nVable



#### Modernize Asset Documentation GE Digital, Aviation Software

October 2022

#### Introductions :



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### The GE landscape



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## Meet the Aviation Software team

#### • About us:

- Global team with presence in 4 regions; Americas,
   Europe, Middle East and Africa, Asia Pacific & China
- Dedicated, knowledgeable, passionate aviation experts
- Best of breed execution in sales, support, product management, product development, marketing and services
- Our customers are our priority. We embrace a wingman philosophy. We've got your back.
- Very active worldwide user communities



## GE Digital, Aviation Software – Portfolio



	Fuel Efficiency and FDM	FlightPulse® (EFB Solution)	Fuel Benchmarking	Asset Records Solutions	Maintenance Analytics	Airspace Efficinecy
Autions help be sustainability your operation – iel usage, to ce efficiency, sive maintenance, rew verment, ation of tech s, and smoother ransitions. ge the power of ata coupled with ital tools and	<ul> <li>Maximize Operational Efficiency</li> <li>Minimize Carbon Footprint</li> <li>Identify specific actions for fuel consumption reduction</li> <li>Quantify areas for improvement</li> </ul>	<ul> <li>Empower pilots with accurate, reliable, curated insights</li> <li>Secure access to personal analytics</li> <li>Self-discover areas for optimization</li> <li>Informed decision-making around fuel and emissions</li> </ul>	<ul> <li>Compare your progress with others in the airlines</li> <li>Learn and leverage from what others do</li> <li>Sustainability is everyone's goal, so lets work on it together</li> </ul>	<ul> <li>Prepare your assets documentation for transition as you operate them</li> <li>Full digital collaboration between airlines, lessors, MROs</li> <li>Reduce amount of paper, business travel, and inefficiencies</li> </ul>	<ul> <li>Predict and prevent costly maintenance events</li> <li>Improve decisionmaking to avoid fuel waste</li> <li>Reduce excess fuel burn and carbon emissions</li> </ul>	<ul> <li>Identify airspace inefficiencies</li> <li>Reduce time between destinations</li> <li>Optimize fuel usage</li> <li>Decrease carbon emissions</li> <li>Influence airspace improvements</li> </ul>
s, to promote ncy and help carbon ons.	<ul> <li>Fuel analysts</li> <li>Fuel managers</li> <li>Sonier leadership</li> </ul>	<ul> <li>Flight operations</li> <li>Flight crews</li> <li>Flight data monitoring</li> </ul>	<ul> <li>Fuel mgmt / Flt ops</li> <li>Senior leadership</li> <li>Industry exports</li> </ul>	<ul> <li>Tech records mgrs</li> <li>Lease management</li> <li>Compliance</li> </ul>	<ul> <li>Engineering</li> <li>Maintenance</li> <li>Ainworthinger</li> </ul>	<ul> <li>Fleet / route planning</li> <li>Gov. ATC. airports</li> <li>Senior leadership</li> </ul>
	Senior leadership	Flight data monitoring	<ul> <li>Industry experts</li> </ul>	Compliance	Airworthiness	Senior leadership

#### Alexandre.Beaux@GE.com

Our solu increase across yo

services

#### Asset Records Portfolio



## 800M+

Aircraft maintenance records being maintained on Asset Records

6,200+

```
50+
```

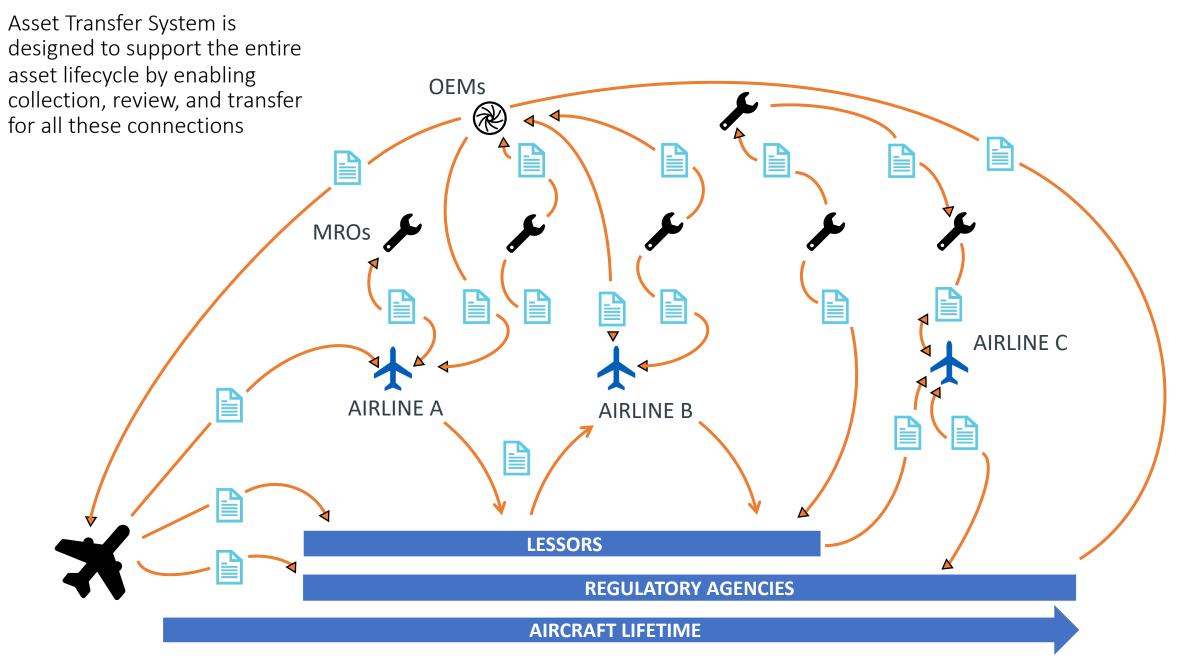
Aircraft digitizing their maintenance records with Asset Records

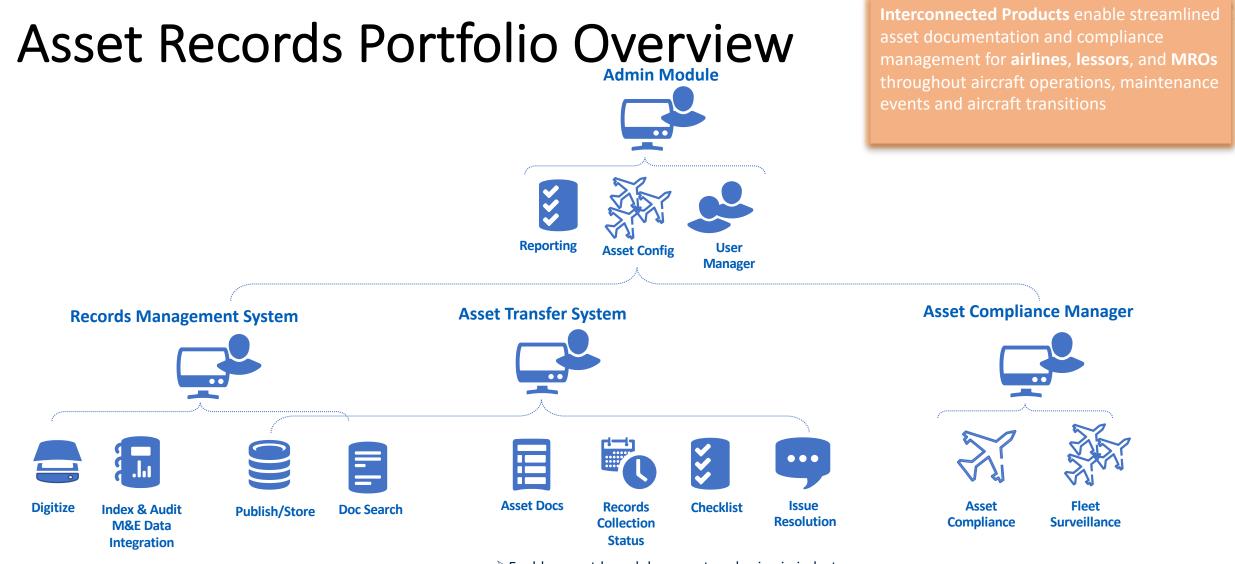
Airlines, lessors, cargo carriers, business jet operators, and MROs are our customers We have become more than records digitization & storage...

... we now enable records & asset management throughout the full lifecycle

... and are maintaining a 3+ years roadmap driven by customer's ideas and votes







- Digitize, Index, Audit and archive technical records
- Match maintenance records to the relevant M&E (Maintenance & Engineering) system for integrated experience
  API based Architecture



Enables asset-based document packaging in industry standards

Multi-party workflow to review and exchange records packages

Share, Download & Transfer records to external 3rd parties

>Enables fleet or asset compliance tracking

Combines compliance status with proof of compliance maintenance records

≻Auditing & Reporting functionality

#### Asset Transfer System (ATS) Versatility



Customer 1

**Customer 2** 

Customer 3

**Customer 4** 

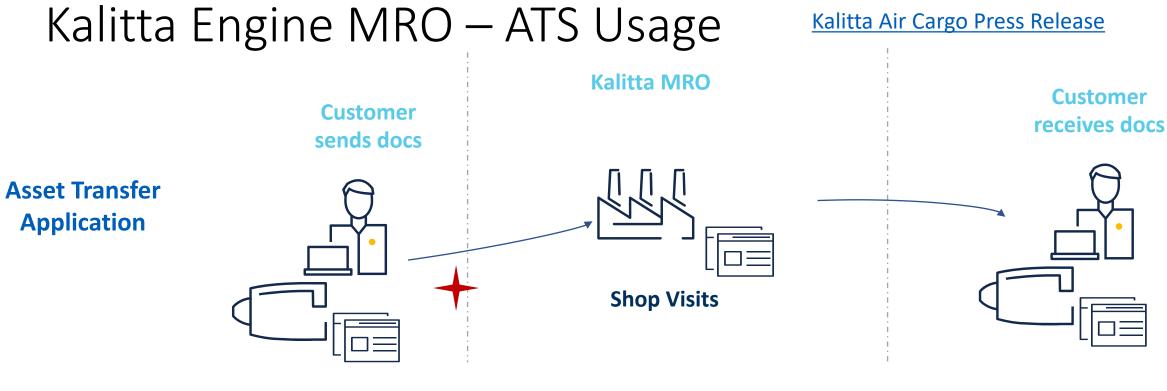
**Customer N** 

...



Airline wants to improve how they manage asset sales & lease returns AND manage complex assemblies they send out to MROs Airline has a Tech Ops MRO profit Center and does work on their own fleet as well as external customers.

MRO provider needs to provide records packages to their operator & lessor customers in a streamlined way



- Airline customers submit workscope via ATS
  - Kalitta approves & collaborates with Issues Workflow tool
- Submit & Approve Incoming Docs
  - LLP Sheet
  - AD/SB Status
  - Component Status Details

- Kalitta uploads documentation during shop visit
- Customers gain visibility to the shop visit progression
- Easy transmission of digital files from shop at SV completion

#### Dubai Aerospace Enterprise (DAE) Customer Story

• Aircraft transitions in the first 6 months using ATS

More than 2 million records digitized

• Aircraft

#### 66

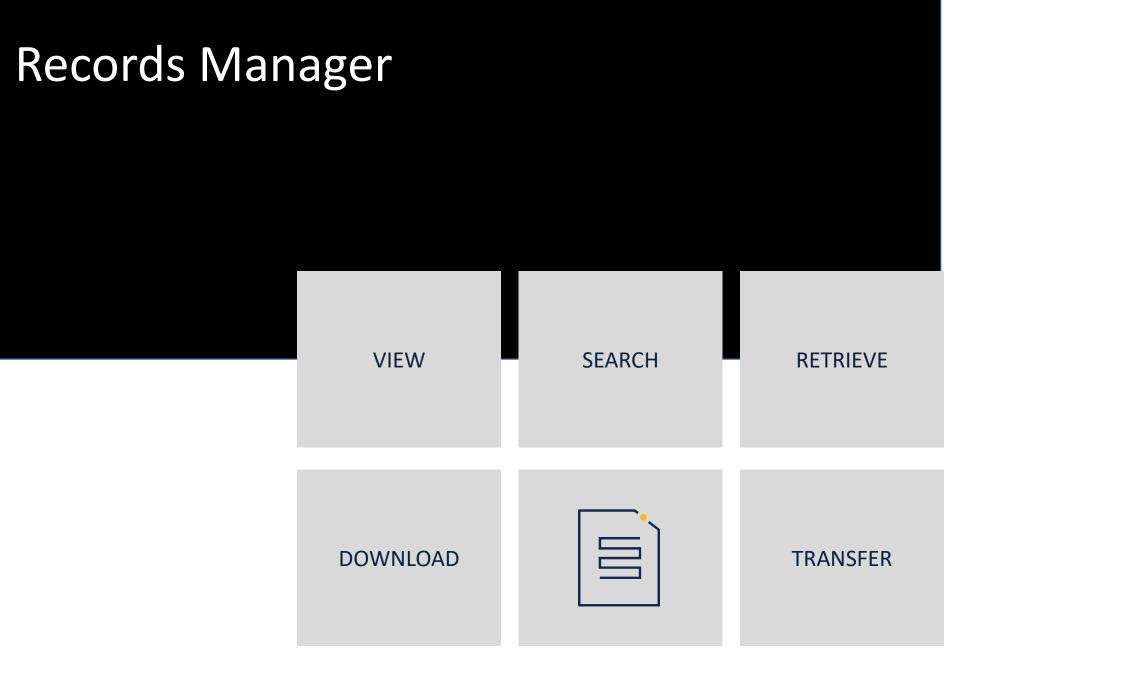
Our greatest benefit comes from our ability to quickly find the data we're looking for. There is also time savings in our review and processing of inspection data, and our inspectors have commented on the improved upload speeds enabled by the ATS software.

Nicole Goodson - Director of Data Management & Surveillance Oversight, DAE

18

2M

425



## Transfer Records

	t Transfer System for ATS Demo ords Manager 🗸 🅎 Project Search 📃 Document Search				[=] ?	V2022.08.R33
	me: 123AmazonAF - Boeing - B767-30 Asset Records				·- •	
Airria	me. 123Amazonar - Boeing - Bror-30 Asset Records					
765			Allow/Manage 3rd Party Access	Download Files in Selected Projects		
Transf	er Records Allow/Manage 3rd Party Access Download Files					Reset Filters
44 Tota	I Files		PROJECT TYPE	PROJECT TITLE	DELIVERY DATE 🔸	ACTIONS
5	> A. Certificates		Filter 💌	Filter		
30	> B. Aircraft Maintenance Status Summaries		Aircraft Transition (Active projec	Propeller asset test	30 Nov 2022	000
1	> C. Aircraft Maintenance Records		Aircraft Transition (Active projec	GMF Test 123	31 Oct 2022	000
4	> D. Configuration Status		NEW Airbus (Active project)	MYAirlines Induction	26 Oct 2022	000
1	<ul> <li>E. Aircraft Manufacturer Records (Non Model Specific)</li> <li>F. SN: 001AmazonEN - Engine Records (Please raise separate hard copy and PDF folders f</li> </ul>	>	Aircraft Transition (Active projec	737 Lease Return	30 Sep 2022	000
2	G. SN: 123AmazonAPU - APU		Engine Shop Visit (Active project)	Fiji Entry Into Service	31 Aug 2022	000
	> H. Component Records		Aircraft in Service Operations (A	AIS DEMO TEST DO	30 Jun 2022	000
1	> I. Landing Gears		Engine Shop Visit (Active project)	Shop Visit	27 May 2022	000
			Aircraft Transition (Active projec	Singapore Airlines 737 Redelivery	08 Jan 2022	000
			Aircraft Transition (Active projec	KargoXpress	31 Dec 2021	000

 $\mathbf{v} \rightarrow \mathbf{v}$ 

# Transfer Records in Spec2500 via self serve SFTP

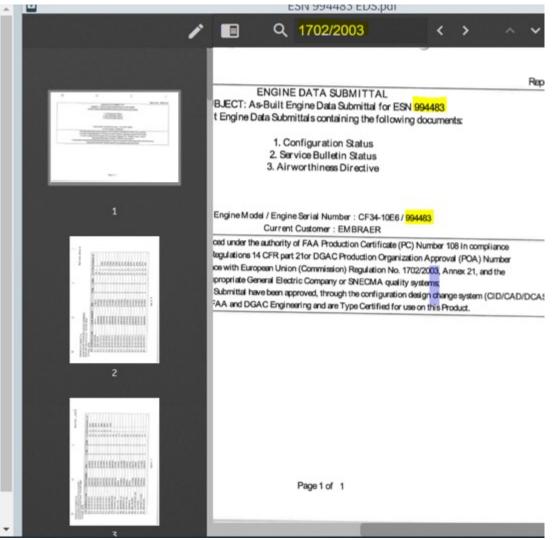
Airframe: 123AmazonAF - Boeing - B767-30 765	Transfer Records		
CHOOSE RECORDS TO TRANSFER	OPTIONS		
SELECT ALL   SELECT NONE	TRANSFER TYPE		
A. Certificates	Secure FTP		
B. Aircraft Maintenance Status Summaries	EXPORT SPECIFICATION		
C. Aircraft Maintenance Records	Spec 2500 - 2017.2		
<ul> <li>D. Configuration Status</li> </ul>	EMAIL KEYS TO		
<ul> <li>E. Aircraft Manufacturer Records (Non Model Specific)</li> </ul>	Separate multiple email addresses with a comma		
F. SN: 001AmazonEN - Engine Records (Please raise separate hard copy and PDF folders for each r			
G. SN: 123AmazonAPU - APU			
H. Component Records			
I. Landing Gears	EMAIL MESSAGE		

#### Document Search

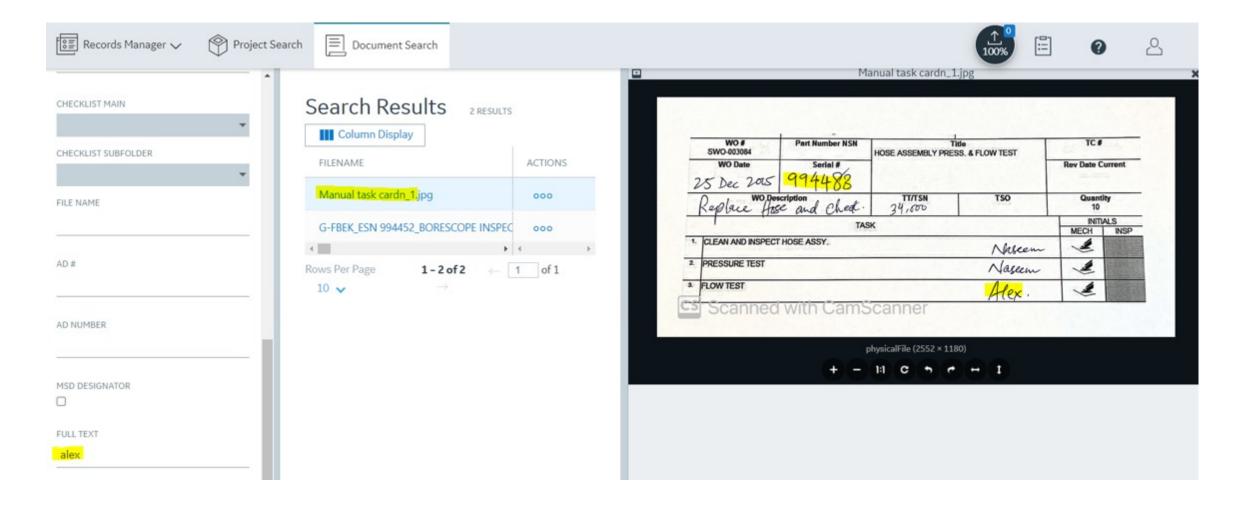
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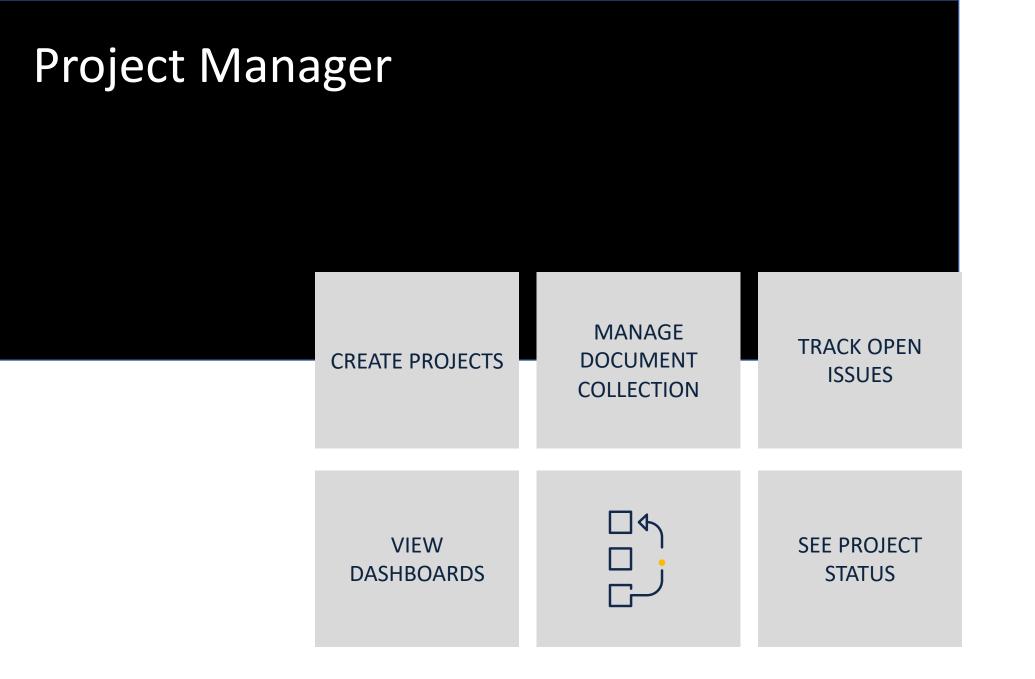
DOCUMENT SEARCH		
Reset Search		
REPOSITORY		
ATS Demo - Asset Docs	*	
DOCUMENT SEARCH		
Asset Doc Search	*	
At least one search criteria must be applied before search is config.		
ASSET TYPE		
	*	
MANUFACTURER		
MODEL NUMBER		
ASSET SERIAL NUMBER		
994483		

Search Results 283 RES	ULTS
FILENAME	ACTIONS
Engine 994483 Oils & Fluids Statemen	000
ENGINE 994483 NIS STATEMENT - Fina	000
fleetmonitor-plots 994483.pdf	000
ESN 994483 LAST TEST.pdf	000
ESN <mark>994483</mark> EDS.pdf	000
Repair Dec 2015.pdf	000
ESN 994483 - ENGINE SERVICE BULLET	000
10E AD Statement - ESN 994483.pdf	000
2011-18-02.pdf	000
ESN 994483.pdf	000
•	€
Rows Per Page 1 - 10 of 283 ↔	1 of 29



## Handwritten Documents Recognition

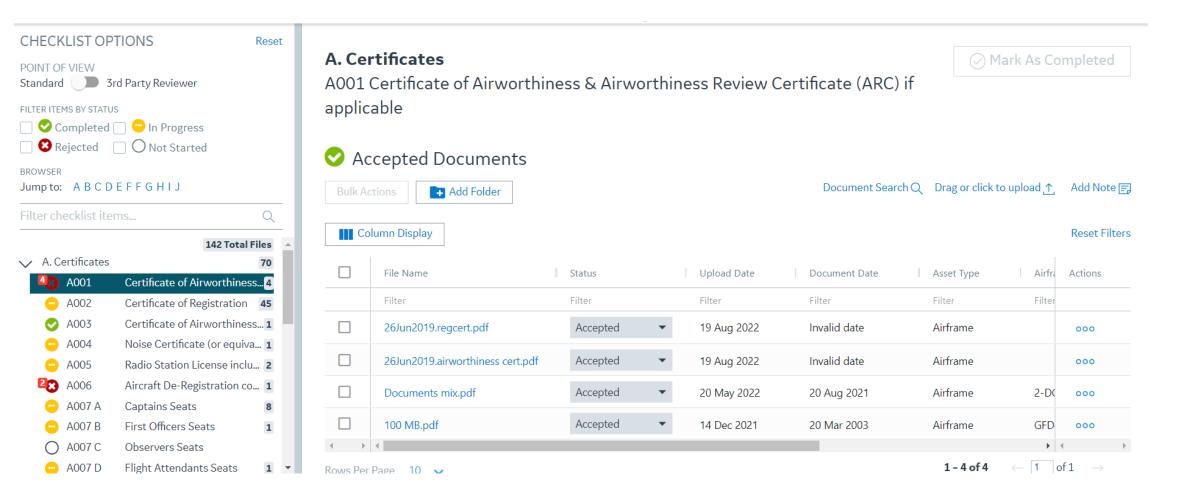




## Project Brief

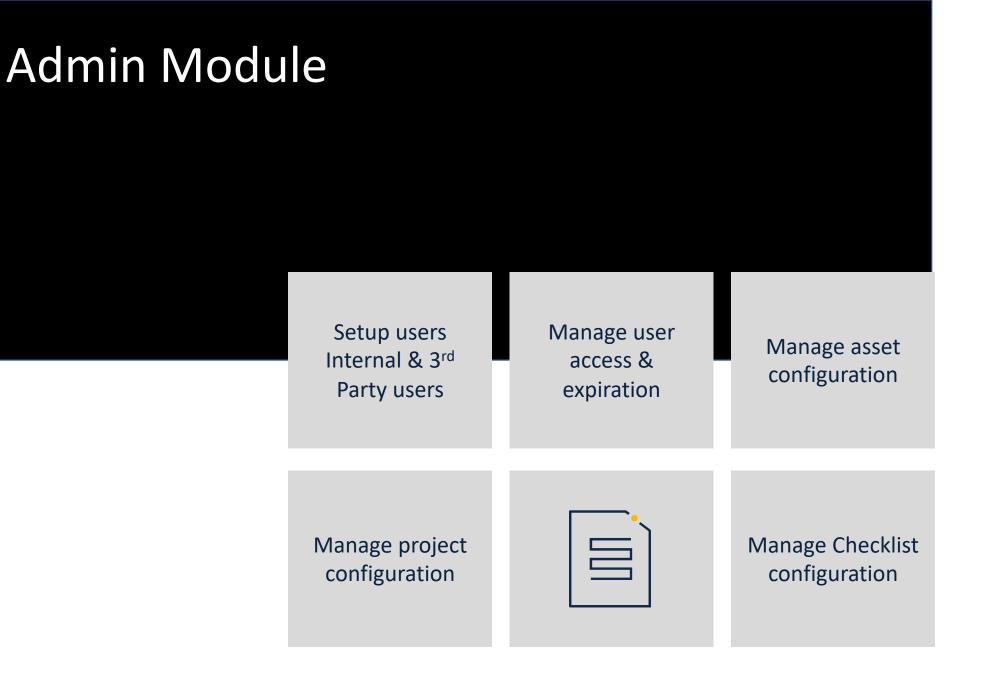
Project Manager 🗸	Projects Brief	Checklist	∑ Issues/Flags	Com	pliance					2
737 Lease Return 1	23AmazonAF	PROJECT TYPE ( Aircraft Trans			DELIVERY DATE 30 Sep 2022		DOCUMENTS ACCE 71/142 50%	PTED	CH	ECKLIST PROGRES
CHECKLIST PROG	RESS			IT OF VIEW dard	3rd Party Reviewer	STAKEHOLDER:	S	ROLES	ACCESS EXF DATE	PIRATION
					DOCS ACCEPTED	Serhat 2	ATS Demo			
COMPLETED	— IN PROGRESS	<b>8</b> REJECTED	ONOTS	STARTED	50%	hakan caran	ATS Demo	Admin		
1%	15%	2%	82	%	Uploaded: 142 Accepted: 71	Omar Mendoza	ATS Demo	Admin		
CHECKLIST GROUP		NO. OF ISSUES	COMPLETED	DOCS	ACCEPTED	Naseem Haq	ATS Demo	GECAS Asset For S		
A. Certificates		6	6%	60/70	86%	Gulcan Davran	GE	3rd Party Auditor	30 Nov 20	21
B. Aircraft Maintenance	Status Summaries	1	0%	6/41	15%	auditor test	test account	3rd Party Auditor	30 Jun 20	22
C. Aircraft Maintenance	Records	0	0%	5/13	38%	editor test	test	3rd Party Editor	31 May 20	22
D. Configuration Status		2	0%	0/6	0%					
E. Aircraft Manufacture	r Records (Non Model Specific)	0	0%	0/1	0%					
F. SN: 002AmazonEN -	Engine Records (Please raise separate	e har 0	0%	0/3	0%					
F. <b>SN: 111222 -</b> Engine	Records (Please raise separate hard co	ру а <b>О</b>	0%	0/0	0%					

## Project Checklists



## Open Issues List (OIL)

Issues Flag	zs											Reset Filt	ilters Export
Colum	n Display												
ID	STATUS	PRIORI	TASKS	TITLE	CHECK	CHECK	DESCRI	RAISED	CLOSE	CLOSE	CREAT	ASSIG	COMM
Filter	Filter	Filter	Filter	Filter	Filter	Filter	Filter	Filter	Filter	Filter	Filter	Filter	Filter
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43353	Open	Critical	2/2 - 100%	😢 Bora	A. Certifi	A001 - C	Look at s	17 Aug 2			Naseem	Naseem	naseem H 3rc
43196	Open	Normal		Missing	A. Certifi	A001 - C		02 Aug 2			Naseem	Naseem	
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41731	Open	Normal		😢 chan	D.Config	D002 - G	newly	19 May 2			Raymon	Unassign	
41730	Open	Normal		😢 flag 2	D.Config	D001 - L	demo	19 May 2			Raymon	Unassign	
41729	Open	Normal		test issue	B. Aircraf	B004 - C	test	19 May 2			Raymon	Unassign	



## Managing Asset and Asset Groups Automate updates with APIs

Edit Asset			Asset Group				Add Asset 🕂
ASSET TYPE *	SERIAL NUMBER *						
Airframe 🔹	123AmazonAF		ASSET TYPE (REG. NO.)	SERIAL NUMBER	OEM	MODEL	ACTIONS
MANUFACTURER *	MODEL *		Engine	001AmazonEN	Pratt & Whitney	JT9D	×
Boeing	B767-300ER		Engine	002AmazonEN	Pratt & Whitney	JT9D	×
REGISTRATION NUMBER	MANUFACTURER DATE						
	DD MMM YYYY	=	APU	123AmazonAPU	Honeywell	APU	$\times$
REGISTRATION COUNTRY	REGISTRATION EXPIRATION DATE		Airframe	123AmazonAF	Boeing	B767-300ER	×
Select 🔹	DD MMM YYYY	Ē					
LEGAL OWNER	LATEST LESSEE						
LATEST OPERATOR	CSN						
TSN	NOSE/AC NUMBER						

## Customizable Checklists

MANAGE CHECKLISTS	IATA Aircraft Transition Induction 🎤
Actions 🗸	> A. Certificates 🔅 🕕 🕕
IATA Aircraft Transition Induction	> B. Aircraft Maintenance Status Summaries 🔅 🗊 🔋
Engine Image Storage	> C. Aircraft Maintenance Records 🔅 🕕 🔋
Aircraft Operational Records	> D.Configuration Status 🔅 🕕 🔋
MRO Operation Rotorcraft	> E. Aircraft Manufacturer Records (Non Model Specific) 🔅 🕕 🕕
GEES Caledonian Outbound	> F. Engine Records (Please raise separate hard copy and PDF folders fc
GEES Caledonian Induction	> G. APU 🔅 🕕 🗓
IATA Transition Example	> H. Component Records 🔅 🕕 🕕
ACM test	> I. Landing Gears 🔅 🕕 🕕
Delta MRO	> J. Manuals 🔅 🚯 🔋
Historical Records - Doc Type	> K. Propellors (for each Propellor) 💠 🕕 リ
GE CF6 Engine Overhaul	> J. Manuals 🔅 🕕 🔋

#### Asset Transfer System (ATS) integrates with external systems

Leveraging existing API technology, GE can enable external system integrations that make records management easy, intuitive and user-friendly. Asset Database Connectivity, Marketing Tech Spec API, and Technical Claim Systems API are **only a few examples** of the integrations GE has already enabled for customers.

Marketing Tech Spec API

- Asset Database Connectivity API
- Enables lessors to maintain their asset management system as their sole input source by utilizing an API end point to mirror the lessors asset management system

- Asset project history enables users to view full project history associated with a particular asset by providing a jump out from the lessor's system to automatically open documents within Asset Transfer System
- Document search enables users to search for specific documents associated with an asset without knowing the project number by providing a jump out from the lessor's system to automatically open documents within Asset Transfer System
- Maintenance activity enables users to search for specific documents that correspond to specific maintenance activity by providing a jump out from the lessor's system to automatically open documents within Asset Transfer System

- Technical Claim Systems API
- Enables lessors to collect documents in their existing Technology Management System by allowing direct upload to Asset Transfer System and enabling auto publish into their Technology Management System



## Unique ATS benefits



#### • Adopt latest technology with unique features:

- 1. Web-based Cloud system leveraging the latest Microsoft Azure technology (incl. Azure Infrastructure and Azure OCR, OCR hand-writing...), user-friendly easy to use interface accessible anywhere anytime
- 2. Available API to integrate with your current systems like lease contract management system further empowering your teams
- **3. Desktop off-line version** minimizing any impact to or from internet connectivity
- 4. Powerful BSI videos storage enabling quick streaming and timestamps : quick access anytime anywhere to the most critical parts of your BSI videos.
- 5. Proven superior performance and system stability to upload, download and search records thanks to advanced OCR capability

• **GE partnership culture :** 

- 1. Ideas portal to submit and vote for enhancements, dedicated customer success manager, 24/7 support around the globe
- Leveraging 20+ years of AirVault's expertise in digital records management with airlines and lessors: American Airlines, SouthWest, China Airlines, FlyDubai, Air Canada, SunCountry, Finnair, Alaska, United, ...Aercap, Carlyle, Falko, CCB Leasing, Avation, ST Aero, DAE, Aero Capital Solutions, VMO Air...
- 3. Optimized SaaS licensing commercial model with unlimited number of users



# CUSTOMER EVENT

## OASES SMS – powered by OMNISMS.

## Safety Management Systems

SMS have been advised by CAA and equivalents for a number of years

FAA is now mandating the use of SMS across all areas of aftermarket

Market demand and potential mandate?

Partnering with OMNISMS to deliver OASESSMS

## OmniSMS – Summary - key features

#### Omni Air Group Founded in 1997 – A leader in North America

#### **OmniSMS Includes:**

Web based, mobile friendly application
Flight & ground operational risk assessments
Quality Assurance Program w/audit checklists
SMS Manual with Part 5 / SMSVP processes
Emergency Response Plan template
SMS eLearning courses for employees and managers...

#### **OmniSMS Supports:**

•Barrier-based event risk classification

- •Multi-dimensional risk assessments
- •Bowtie analysis
- •IOSA and ISSA global audit programs
- •MEDA/REDA error decision aids
- •LOSA observations using TEM Model
- •AS9100 aerospace quality standards



#### OmniSMS – Safety Management System

	Expand All Collap	pse All Add term		ш.
Functio	nal Areas / Processes	• <b>0</b>		Hide in system
= +	Organization / Manag	ement	0	
-	Flight Operations		0	
= +	Cabin Operations		0	
= +	Operational Control		0	
= +	Maintenance / Engine	eering	0	
		-		
= -	Line Service / Ramp O	ps	6	
	- LSR Managemen	nt and Control		
	Authorities	/ Responsibilities		
	E LSR Operati	ions manuals		
	Personnel r	equirements		
	Equipment	requirements		
	- LSR Training and	Competency		
	Training Pro	ogram		
	Program Ele	ements		
	- LSR Ops Process	ses		
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Derive exisapplication	instance field tamperature	0.0
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	De-termisapplication	
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#### OmniSMS – Safety Management System

#### TOP EVENT: AIRPLANE / EQUIPMENT DAMAGE

Step 1: Assess the severity of the top event if the risk were to be realized Step 2: Assess the likelihood of the top event being realized Step 3: Assess the frequency of exposure to the hazard

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	People	Assets	Reputation	Environment
Catastrophic	Fatalities and/or hospital greater than 3 days	Greater than 500k	Loss of operating authority, public confidence	Severe impact
Hazardous	Serious injuries, hospitalization	25K to 500k	Damage to CAA relationship, loss of contract(s), revenues	Significant impact
Major	Minor injuries, restricted work, medical treatment	Less than 25K	CAA Letter of Investigation, minor public concern	Slight impact
Minor	First aid only	Minimal damage	Minimal, temporary public concerns	Negligible

	Likelihood 🗘				
	Extremely Remote	Remote	Unlikely	Likely	
Severity level description	Never heard of in the Industry	Has happened in the Industry, but not in the organization	Has happened in the organization	Has happened more than once per year in the organization	
Total system failure	50	102	502	2500	
arge reduction in safety margins or unctional capabilities	10	21	101	500	
Significant eduction in safety margins or functional capabilities	3	5	20	100	
Slight reduction in safety margins or functional capabilities	1	2	4	6	

Exposure

Reset

Set risk assessment Close

#### Summary

#### Fast-track SMS Compliance With the OmniSMS Solution.



At Omni, we know SMS ... Not just how to comply, but how to make your SMS drive continuous improvement. Our staff has more than 100 years

Address:

Phone :

Website :

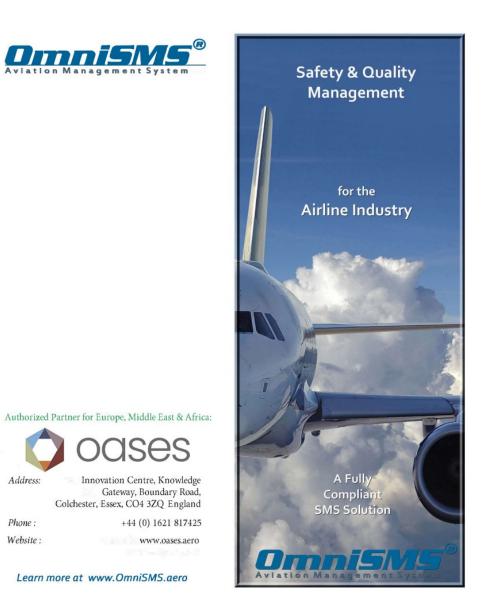
#### Totally Customizable.

Create custom report forms and groups. Display MORs with definitions to reporters Hide or add terms from the ICAO / CAST taxonomy library Align with IOSA audit standar

#### What Sets Us Apart?

- o Configurability
- o Affordability
- Scalability
- o ...and our
- Discerning Clients.





- Subscription Based
- Customisable
- Full Training
- ICAO taxonomy
- Available in Q4 2022

# odses

CUSTOMER EVENT PRAGUE 2022

PARTNER PRESENTATIONS nVable



## **OASES Techlog - Agenda**

#### What we're going through...

- Benefits
- Process Overview
- System Overview
- Features Summary
- Next steps

## **Benefits of OASES Techlog**

Benefits

# YOU HAVE ACCESS TO NEAR REAL-TIME DATA FOR YOUR ENTIRE FLEET

#### Benefits – In the field

#### • Complete, validated data

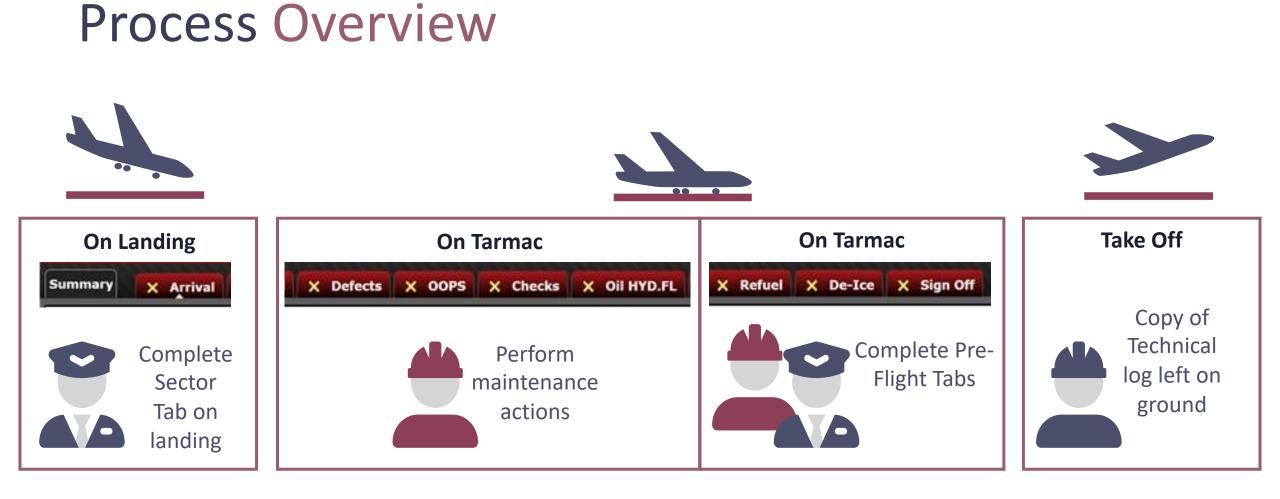
- No more illegible data or missing techlog pages
- Eliminates simple calculation errors
- Visibility of actions due
  - Integrated MEL Deferrals
  - Automatic highlighting of overdue/near-due tasks, defects and checks
- Up to date aircraft records
  - Without duplicated manual data entry
- Automated notifications, data analysis and reporting
  - Web-based analysis and notification ability

#### Benefits – Behind the Scenes

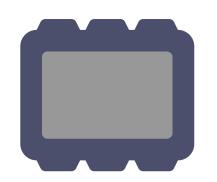
#### • Straightforward deployment

- Remote deployment simple "out of the box" preparation of Tablet PC
- Remote viewing of screen of connected devices
- Processes you control
  - Control which users can complete sections of the techlogs
- Support when you need it
  - The solution was created to be remotely supported
  - Support is provided with the service without additional cost

### **Process Overview**







Each aircraft has an assigned an OASES Techlog device.

This stays with the aircraft!

Windows



The OASES Techlog is completed according to airline procedures

Instead of leaving a paper copy, data is securely transmitted to our online services

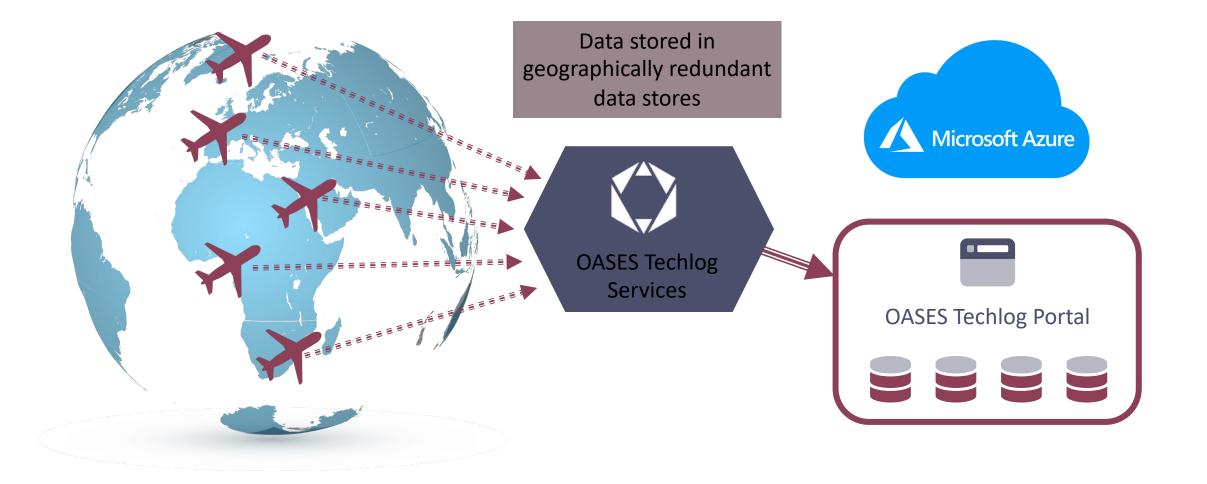
> Data is also transmitted <u>DURING</u> the completion of the techlog

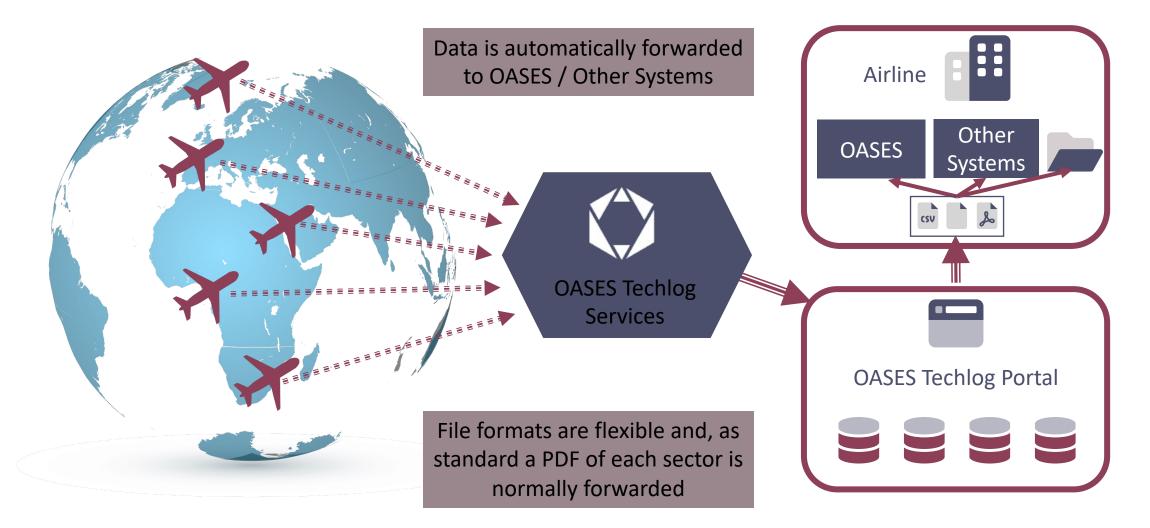
If the transmission cannot be completed use an alternative

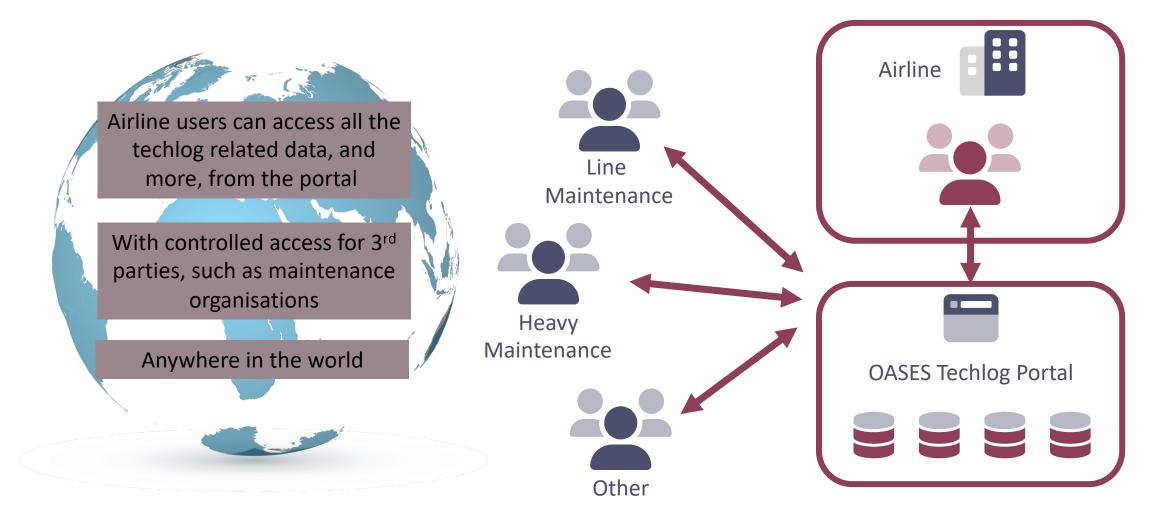
OASES Techlog

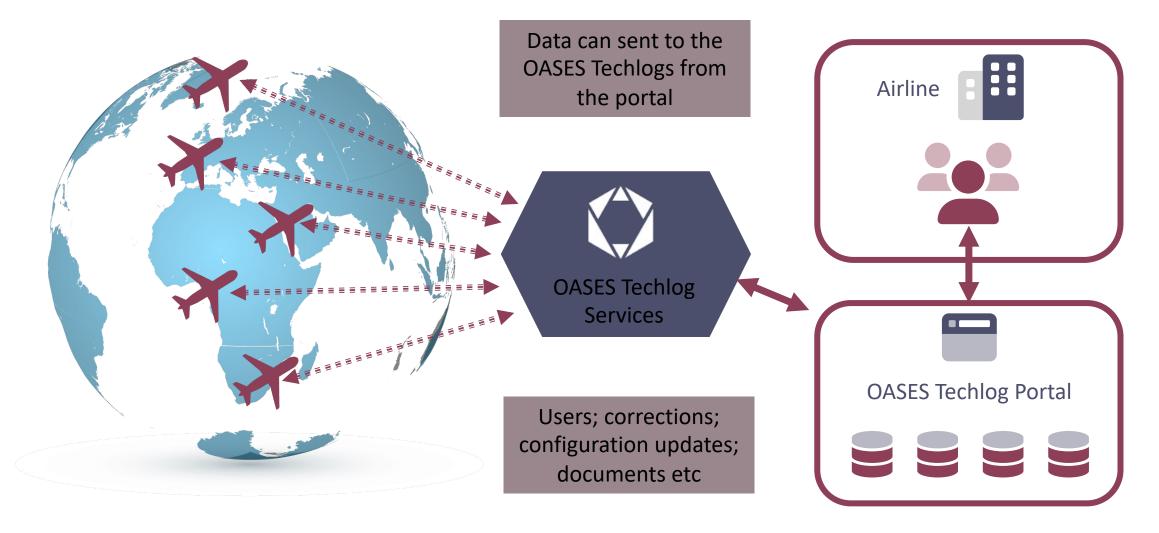
Services

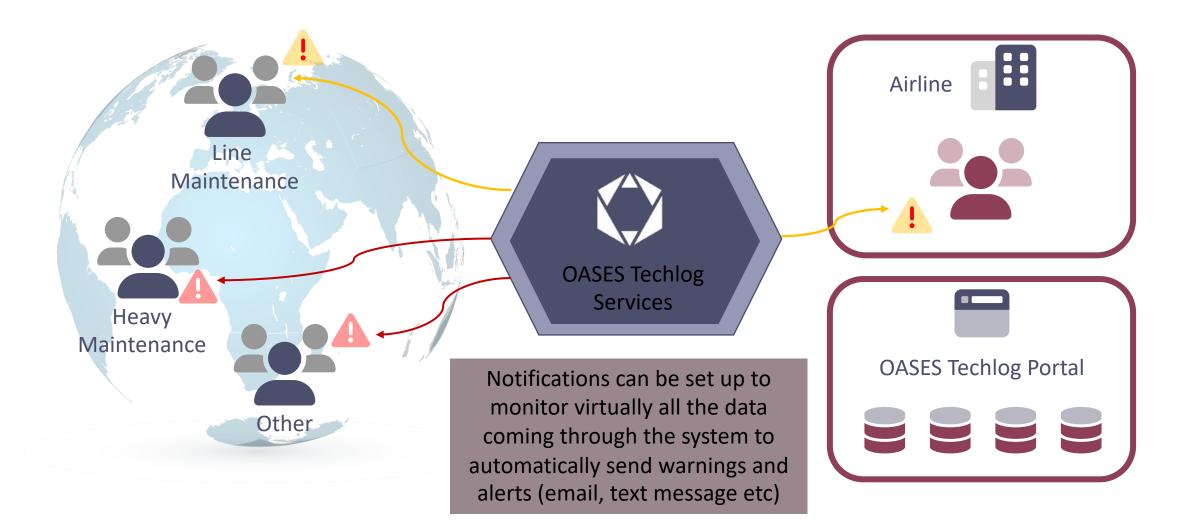


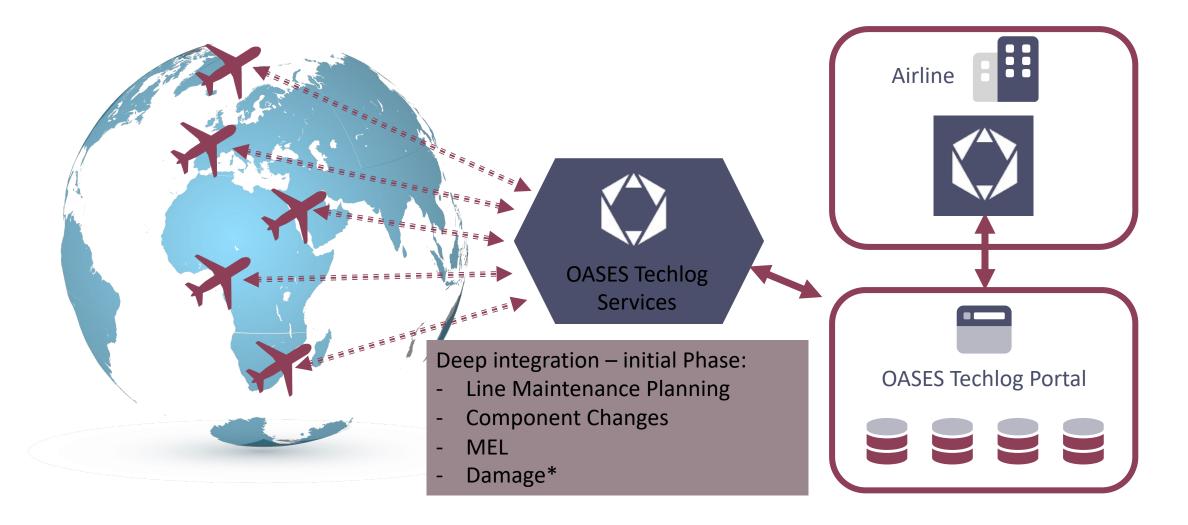










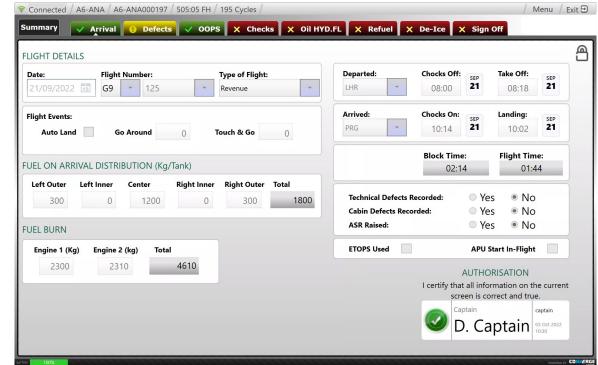


### Features Summary

- Onboard solutions
  - Does not require aircraft alterations
  - The device does not require constant connection
  - Not tied to an aircraft type

#### • Data transfers

- Data transfers as it is entered
- Interface with flight ops, finance, ERP solutions
- Reduction in paper and manual processes
- Administration
  - Initiated from the techlog or web system
  - Approval and application according to roles



# OCISES CUSTOMER EVENT PRAGUE 2022

THANK YOU